Technology Selection

Key metrics

Consultanc
Project service
y

1200
Hours of engineering

8 weeks
Project duration



AT A GLANCE

InSite supported a large refinery in selecting a hydro-processing technology licensor, providing expert consultancy to guide and document the decision-making process.



CHALLENGE

A large refinery required assistance with technology selection for the hydro-processing element of their expansion programme. With multiple licensor proposals to assess, the client needed expert support to evaluate options, resolve inconsistencies, and guide the decision-making process.

SOLUTION

InSite assigned a senior consultant to work part-time on-site with the client over two months. The consultant analysed licensor proposals, resolved queries through direct engagement with licensors, followed up references, and supported the narrowing of licensor options. Revised proposals were invited, reviewed, and evaluated. The output included a detailed evaluation table, a technical report, and a recommended licensor and flowscheme. InSite also supported presentation to refinery management to seek endorsement of the decisions.